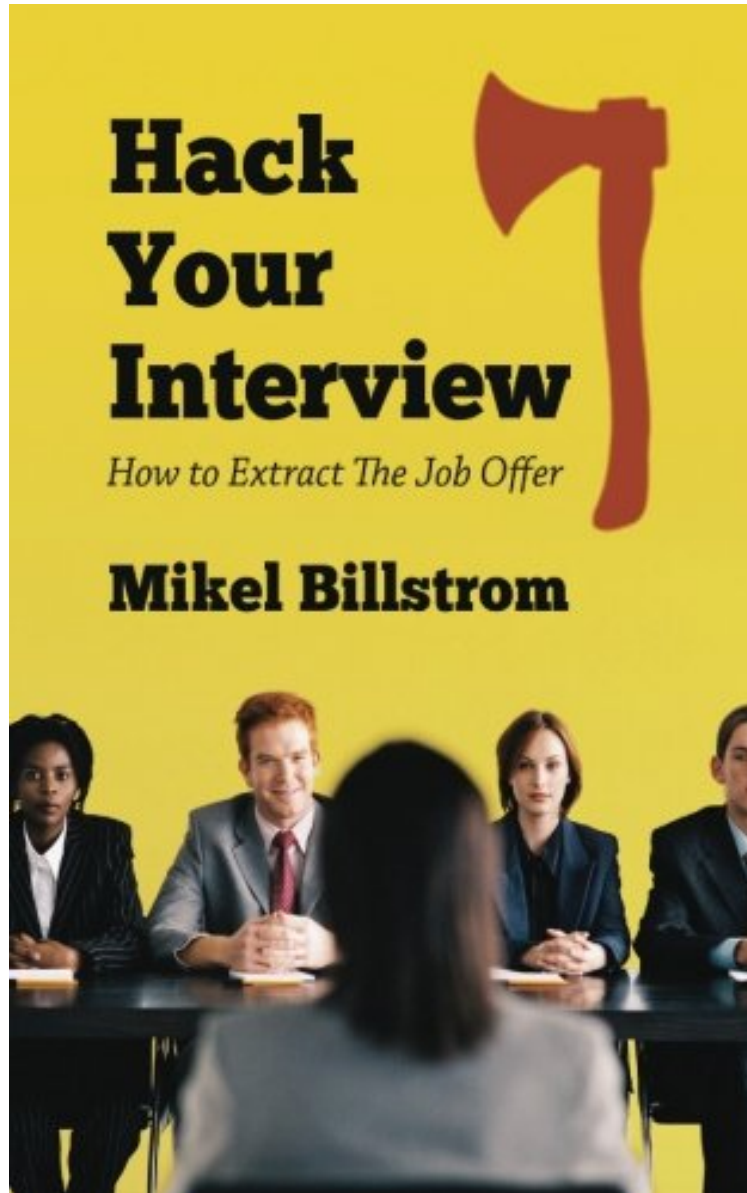


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Hack Your Interview: How to Extract The Job Offer

Mikel Billstrom

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Mikel Billstrom : Hack Your Interview: How to Extract The Job Offer before purchasing it in order to gage whether or not it would be worth my time, and all praised Hack Your Interview: How to Extract The Job Offer:

1 of 1 people found the following review helpful. Hidden gemBy Jennette HendersonThis little book is a hidden gem. For the record, I am an introvert and utterly terrible at interviews. I tend to panic and completely blank out whenever I'm facing the manager answering a series of fast-paced questions. Nothing I found on the internet was remotely

helpful; all the articles spouted the same repetitious stuff that everyone knows. This book however, took a different approach. The author tells you to find the pain of the hiring manager, and by doing that you show you identify with him/her and genuinely care about the company. It's definitely not a tactic I've heard before, and I felt a little weird doing it for the first time, but guess what? It worked!! At the end of the interview, I asked one of the suggested questions for finding the pain- if there was one thing you could improve about this store, what would it be? The hiring manager really started talking then about one aspect of the job she really hated and was trying to improve. Minutes later, she told me I was hired. Buy this book! You won't be disappointed! 2 of 2 people found the following review helpful. I got the offer! By northernlight I thought I'd wait until I got a job offer. I went through three interviews for my current job. For the first I was not using this technique. For the second and third I did. Find the pain, use it and your skills to connect to a bright future, and ask that final question. It was stunning. I could see them imagining what they could do next if I fixed current issues. The silence after the final question was about 30 seconds, and it was great to basically know that they did not have concerns. I even got a great response. Interview #2 said - I just haven't heard from our other candidate yet. But better, in interview #3 the answer was - we'll be making you an offer! Only thing is, what do you do or say next! It was great to go home knowing I'd gotten the job. 2 of 2 people found the following review helpful. to help you have your best possible interview By Thomas The author of this book makes it clear that he wrote this book with one mission: to help you have your best possible interview. He accomplished this mission spectacularly. He wanted this book to be a fast hitting, get-down-to-the-good-stuff-now-so-I-can-be-prepared-to-get-a-job-offer-ASAP book, and in one afternoon all of that has been done for me. I have been both in positions where I was interviewing as well as being interviewed, and everything Mikel Billstrom teaches in this book is spot on. I have seen it at work, successfully, many times in my own experiences, and it absolutely does work. If you are looking for the best tool to sharpen your "ax" before you start hacking away at that interview, I think this is without a doubt the book you need.

This is not your typical interview book. You know the books I am talking about. The books with countless tips like, "be 15 minutes early", "smile", blah, blah, blah. I know you could figure those things out on your own! This book will teach you how to extract the job offer! How to inspire the boss into action instead of "having a few more interviews to do." The ability to move them into job offer mode is the key element we'll be discussing. The good news is, It's easier than you think, but most people don't know these simple principles. The new process you'll learn will separate yourself from your competition, guaranteed. I have interviewed hundreds of people, from maintenance men, to district managers. And while doing so, I started to notice the difference maker over and over! The people hired were all their own person, with their individual personalities, but they all did something different than the rest. They all did this without exception and it was so obvious looking back. How could so many not recognize these principles?! Well, I am here to share them with you because I was the one doing the hiring, the one who was in the trenches doing the dirty work. I'll be able to point out the real reasons equally qualified individuals are complete opposites during the interview. The reasons less qualified applicants, sometimes get hired over the more qualified individuals! I would like you to think about the last 9.99 you spent, did it improve your ability to land the job you want? Assume you buy this book, what's the worse case? Now, on the other hand, imagine the best possible outcome? The reward could be life changing, while the risk minimal. You could get the job that completely changes the course of you life or you could lose 9.99. I'll assure you of one thing, we all have spent 9.99 on worse things.